

# Webinar 29-10-2021

Lars Nielsen, VikingGenetics



# VikingGenetics

- Owned by 22,000 cattle farmers in Denmark, Sweden and Finland
- Daughter companies in:

 Australia

 United Kingdom

 Germany



# Viking Focus

- **Needs for dairy cattle farmers**
  - Profit
  - Easy, fertile, healthy and long lasting cows
  - Easy and clear solutions
- Respect we are producing **FOOD** with sustainable solutions

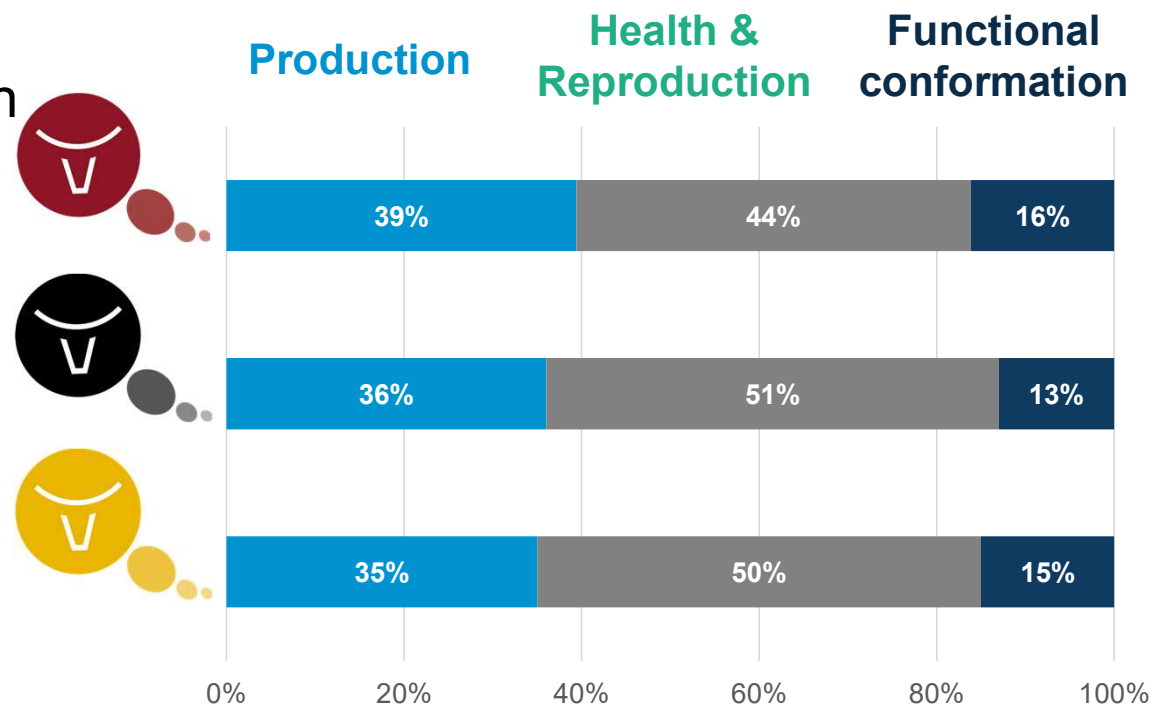
# How to create profit

- **Increase income**
  - High production
    - Keep cows longer = higher production
  - Slaughter animals
  - Export / Sale of heifers
- **Lower the costs**
  - Less diseases
  - Easier cows = less work
  - Better reproduction



# NTM is profitability

- NTM is composed by all the traits that have an economical impact on the dairy business
- Approx. 10 euro per unit



Updated: 2019-02-05

# Make a long lasting cow

Trait	Correlation %
NTM	45
Daughter fertility	35
General health	40
Hoof health	32
Udder health	46
Feet & legs	22
Udder	31
Yield	-8
Body	-25

Figures from Holstein genomically tested cows, NAV 2018



# Low use of antibiotics in combination with high production

6.2 mg/PCU



33.8 mg/PCU



7,518 kg



9,387 kg

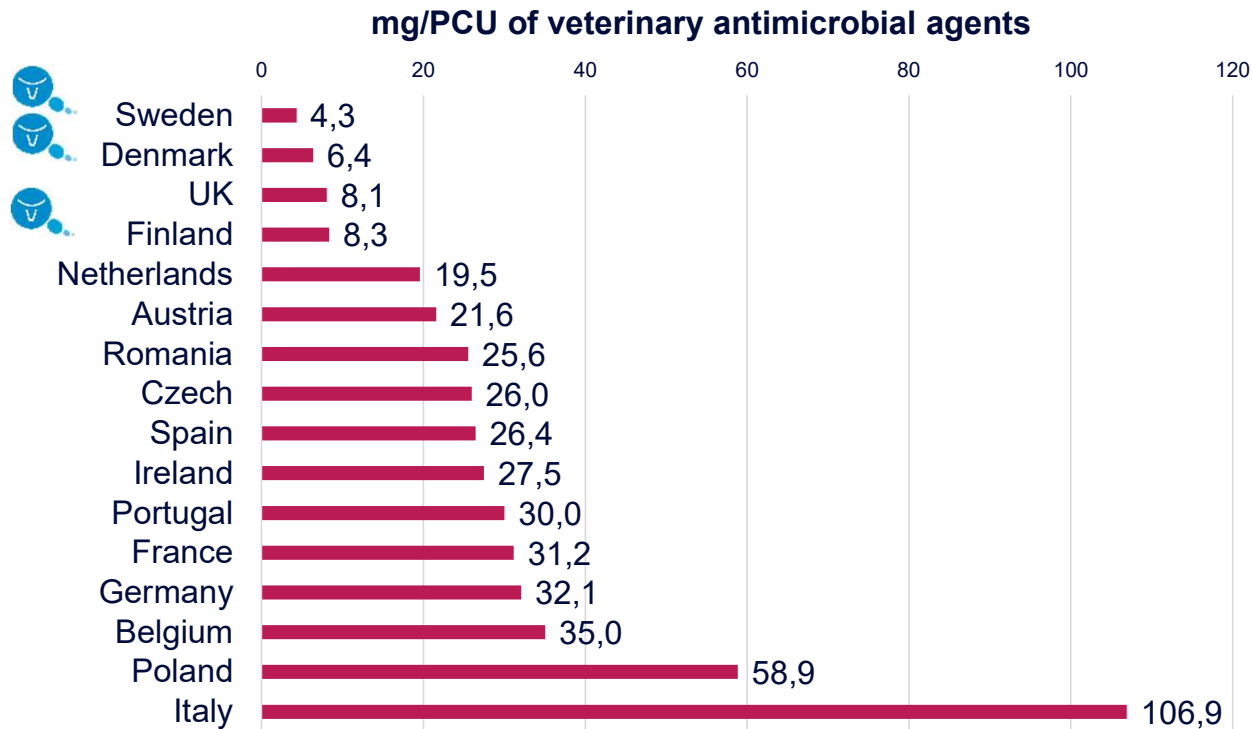


**Source:** Antibiotics: Adapted from the report by the European Medicines Agency, European Surveillance of Veterinary Antimicrobial Consumption, 2019. 'Sales of veterinary antimicrobial agents in 31 European countries in 2017' (EMA/294674/2019). Production: Eurostat (2018)

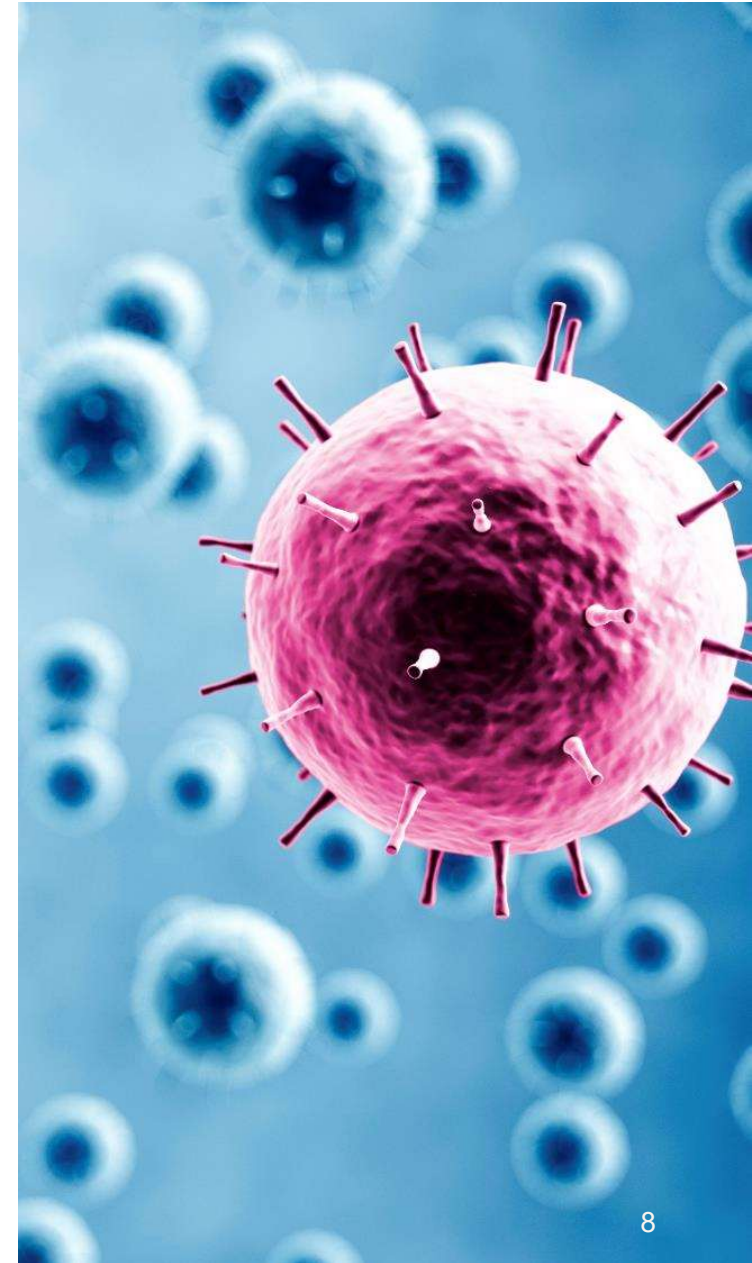


# Lowest use of antibiotics

Sales in mg/PCU (Population correction unit) of veterinary antimicrobial agents marketed for food-producing animals 2017 weighted according to the proportion of cattle. The graph includes countries >215 PCU of cattle.



Source: Adapted from the report by the European Medicines Agency, European Surveillance of Veterinary Antimicrobial Consumption, 2019. 'Sales of veterinary antimicrobial agents in 31 European countries in 2017' (EMA/294674/2019).

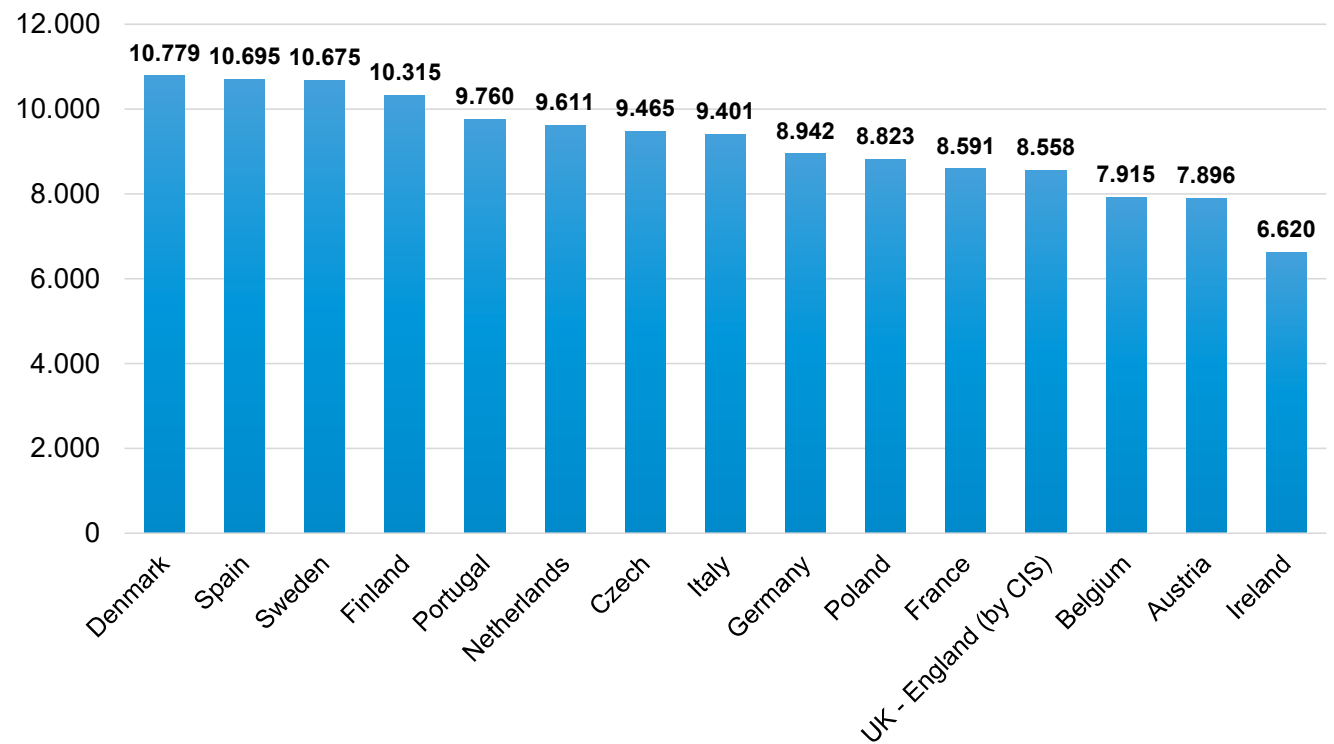






# Highest milk yield

**305 days milk production by country, all breeds together**



**Source:** ICAR (2020): Portugal & Italy (2019) & NAV 2021 (DK, SE, FIN)

# Reliable breeding values – DATA



# How to reduce lameness ?

Hoof problems do not only cause pain and distress for dairy cattle, but also have a huge impact on the economy of dairy farms...**and reduce longevity**





# Hoof health

Powered by VikingGenetics



first Hoof Health  
index

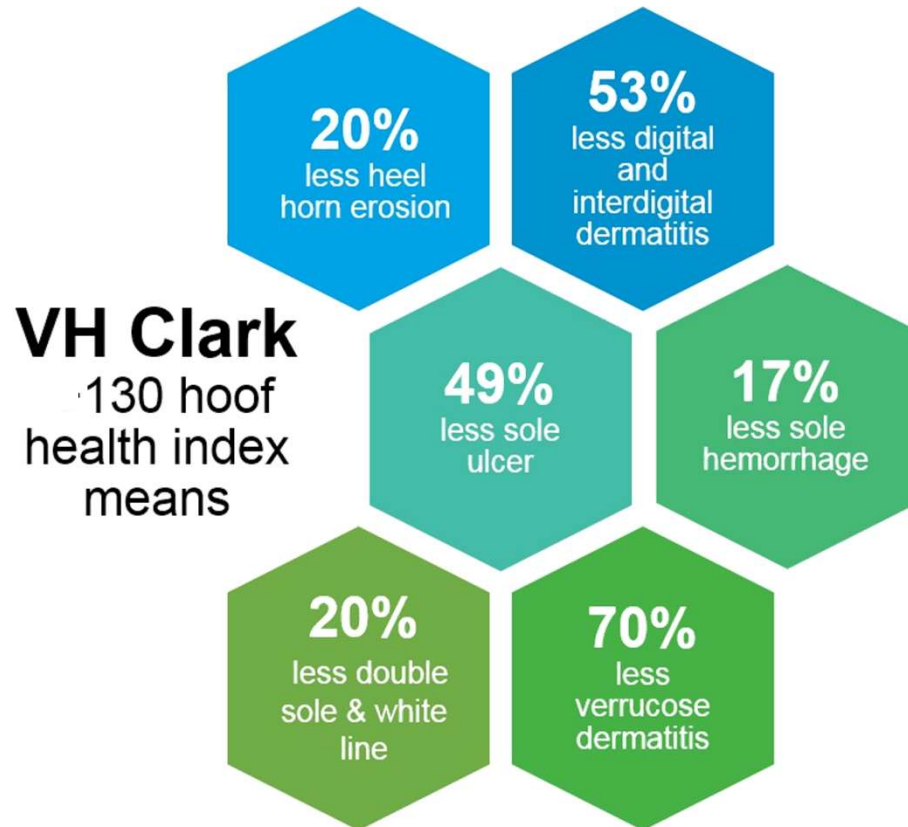
**2011**

registrations  
since

**2003**



# Breed for Hoof Health



# Dairy Cross Concepts



**PROGRESS**  
MONTBELIARDE / HOLSTEIN / VIKINGRED  
VIKINGRED / HOLSTEIN / MONTBELIARDE





 VIKING  
BEEF BREEDS<sup>®</sup>

Designed for Beef x Dairy



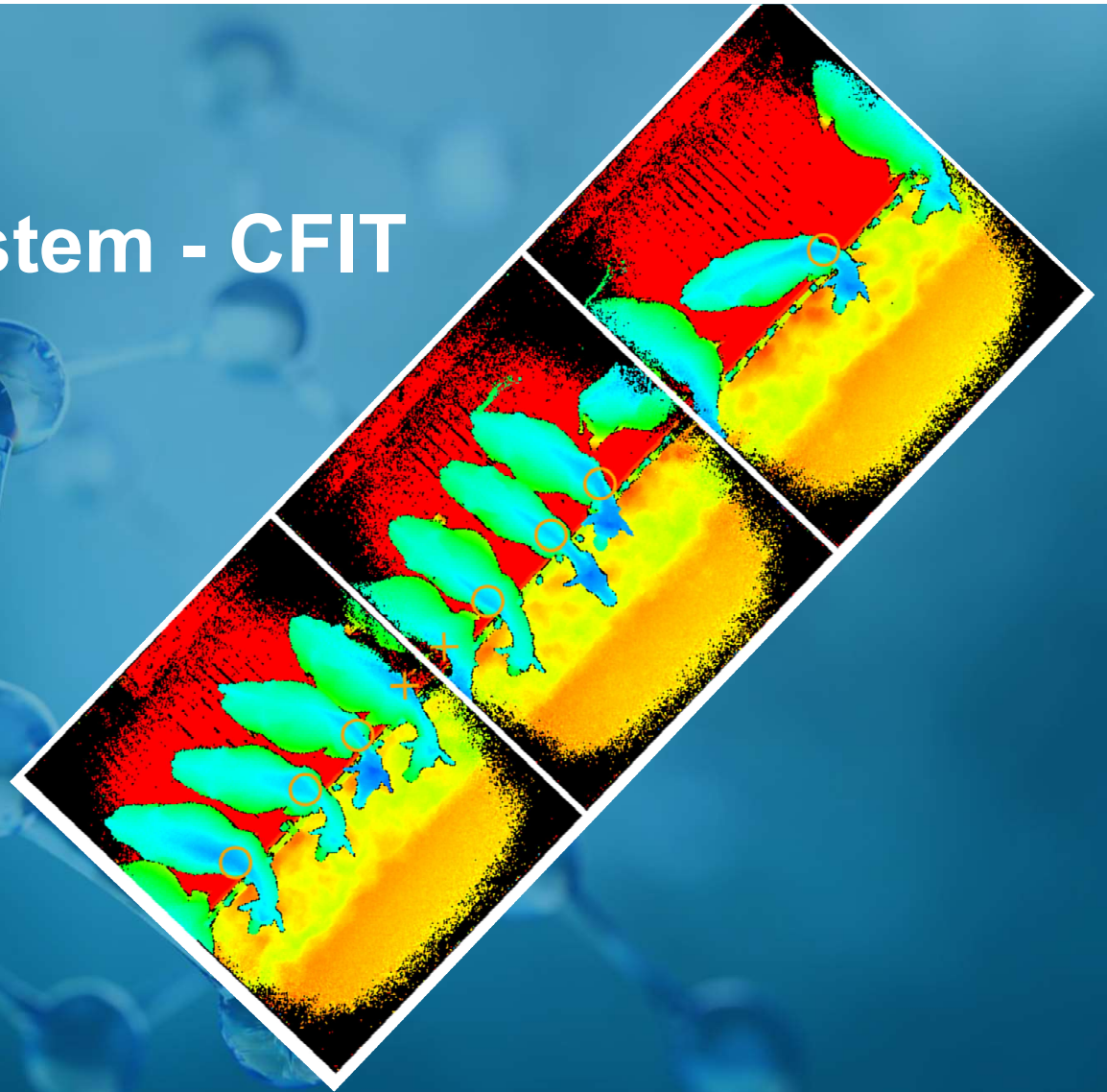
## Trends in dairy cattle sector

- Longer lasting cows
- More sexed semen
- More Beef semen

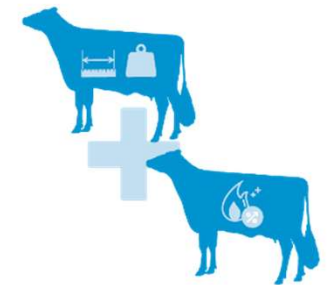
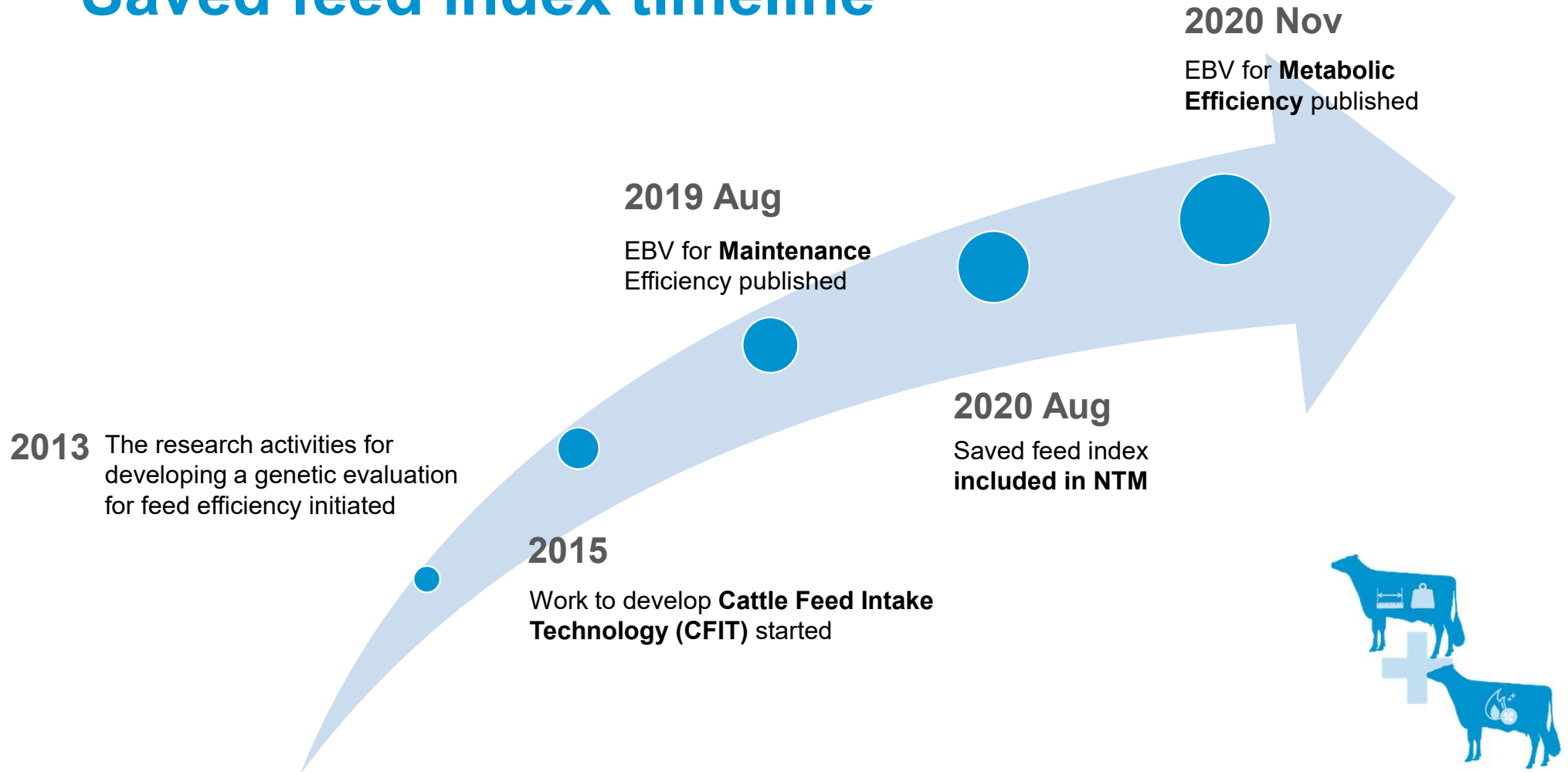


# Cattle Feed Intake System - CFIT

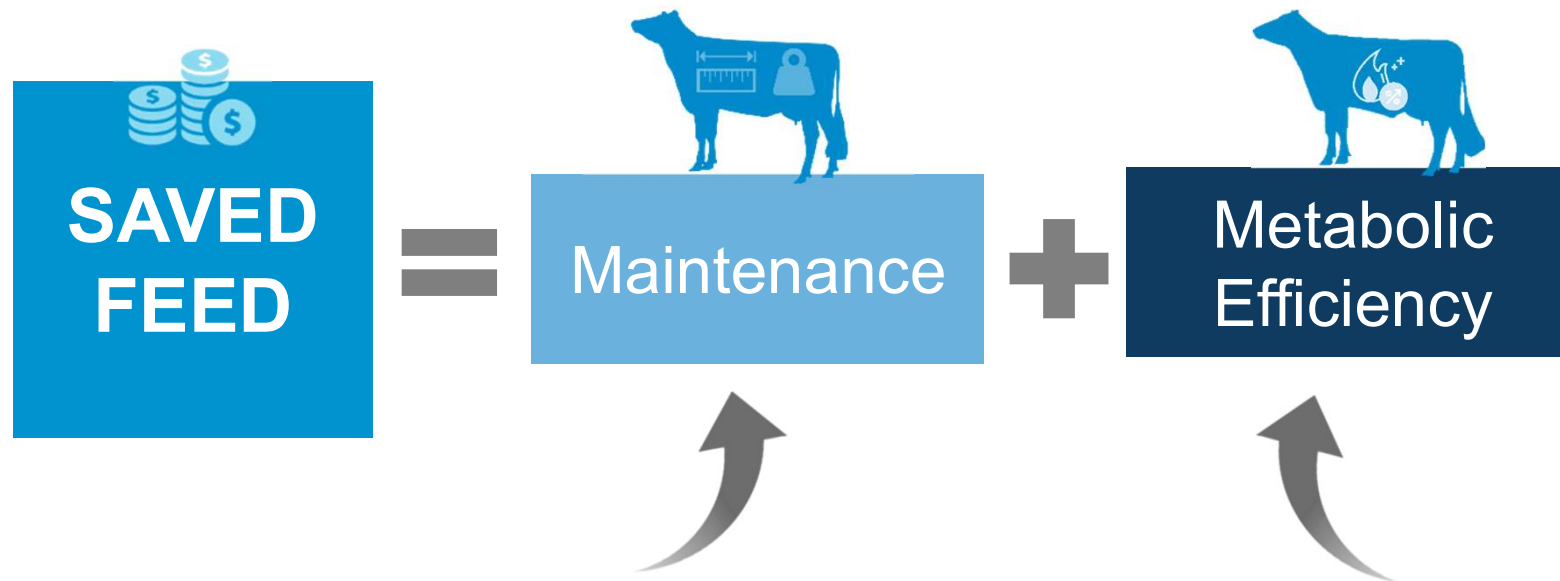
measuring individual feed intake  
in commercial herds using 3D  
camera technology



# Saved feed index timeline



# Saved feed index



**Data:** Live weight measurements and conformation traits (stature, body depth and chest width)

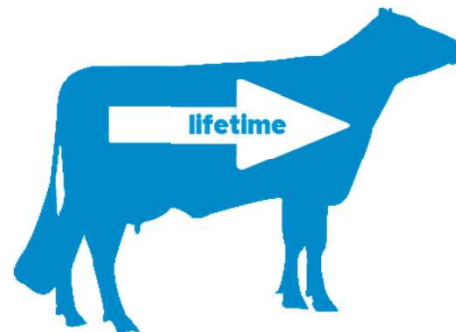
Require information about individual cow's feed intake, yield, weight, pregnancy, etc.

# Reliable data

**1** Data collected from the **commercial herds** – without disturbing the daily routines and not only from a limited number of research farms



**2** Data on **individual cow's feed intake** over her **lifetime** available for the different periods in lactation



**3** Data collected **across the breeds** and **herds** with different management levels

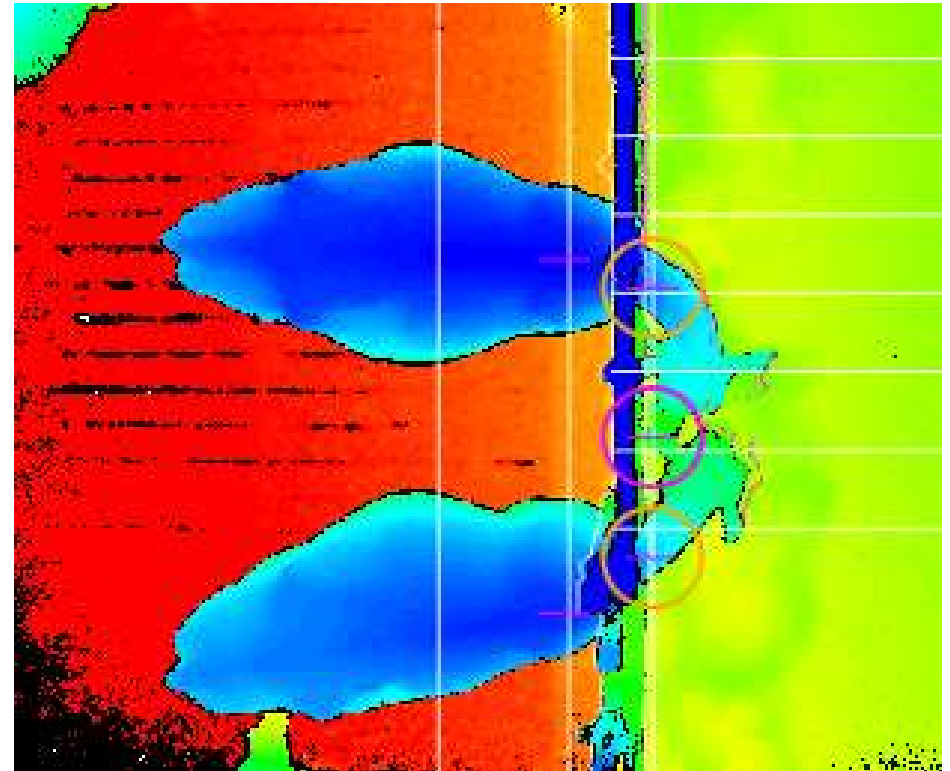




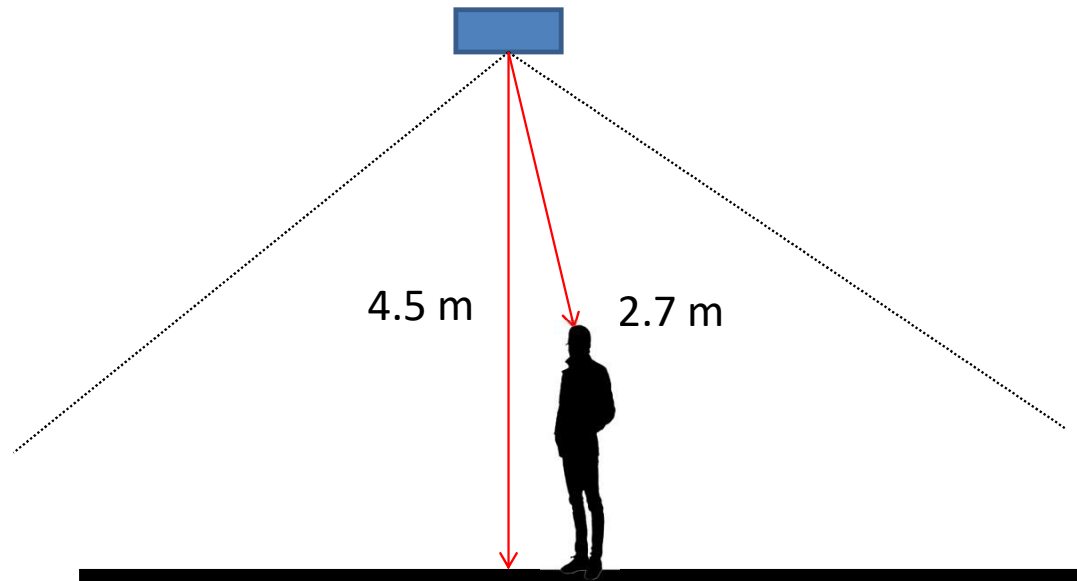


# The 3 focus areas are all patented

- Identification of the cow
- Feed intake on individual level
- Body weight predicted based on shape of the back

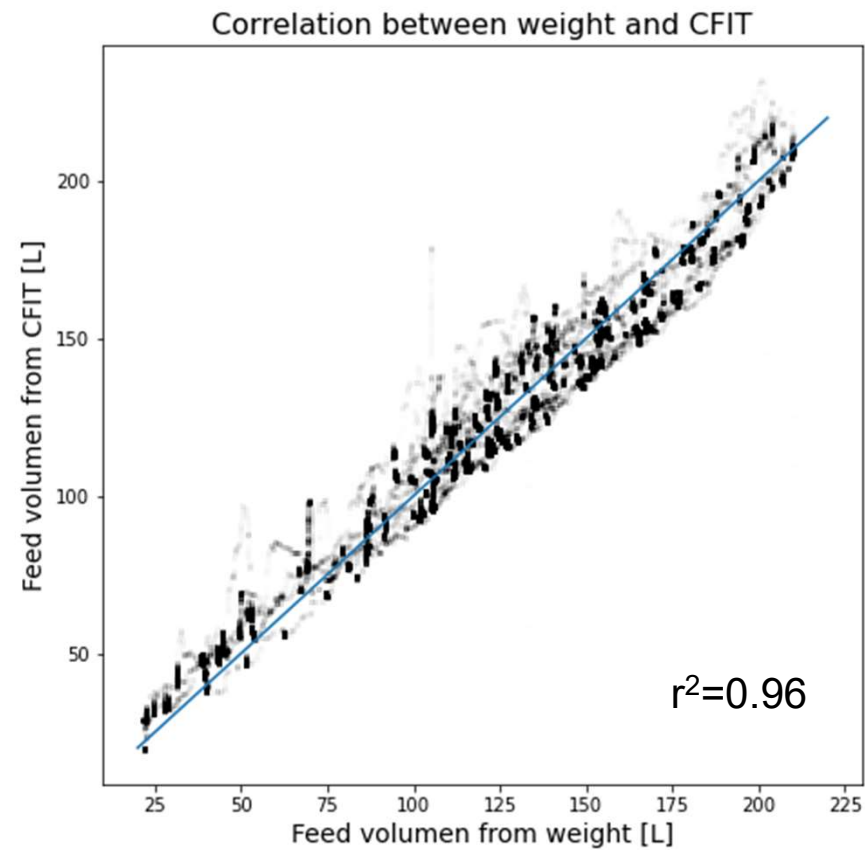


# How 3D cameras work



We can quantify the height of an object across and along the object – here a person which is 180 cm high

# What is the relationship between camera and scale weight?


















 **arcowin**

## Three strong partners
















# I dag

NR.	Firma	Land	TOTAL DOSER Millioner	TOTAL INTERNATIONALT Millioner	% EXPORT	Racer
1	<b>URUS</b>		32	19	53%	Holstein, Jersey, Angus, Nelore, Brahman
2	<b>Select Sires</b>		24	14	55%	Holstein, Jersey, Angus, Herford, Simmental
3	<b>ABS-Genus</b>		18	14	75%	Holstein, Jersey, Angus, Herford, Simmental, Zebu
4	<b>Semex</b>		12,7	6	47%	Holstein, Jersey, Angus, Brahman
5	<b>CRV</b>		9,5	2,8	29%	Holstein, Jersey, Fleckvieh, Nelore
6	<b>STgenetics</b>		7,5	5,5	73%	Holstein, Jersey, Angus
7	<b>Evolution</b>		6	2	33%	Holstein, Normande, Charolais, Limousine
8	<b>LIC</b>		4,5	1	22%	Jersey, Holstein
9	<b>GGI</b>		3,5	1	29%	Holstein, Fleckvieh, Angus, Limousin, Simmental
10	<b>Genes Diffusion</b>		3,5	1,1	31%	Holstein, Charolais
11	<b>AWE</b>		3,5	3,2	91%	Belgien Blue
12	<b>VikingGenetics</b>		3,2	1,2	38%	Holstein, Jersey, VikingRed plus Beef
13	<b>Masterrind</b>		3	1	33%	Holstein, Jersey, Angus, Limousine, Simmental

# Efter fusion

NR.	Firma	Country	TOTAL DOSER Millioner	TOTAL INTERNATIONALT Millioner	% EXPORT	Breeds
1	URUS		32	19	53%	Holstein, Jersey, Angus, Nelore, Brahman
2	Select Sires		24	14	55%	Holstein, Jersey, Angus, Herford, Simental
3	ABS-Genus		18	14	75%	Holstein, Jersey, Angus, Herford, Sim,ental, Zebu
4	Semex		12,7	6	47%	Holstein, Jersey, Angus, Brahman
5	<b>ARCOWIN</b>		<b>12,2</b>	<b>4,2</b>	<b>34%</b>	Holstein, VikingRed, Jersey, Normande, Charolais, Limousine, Jersey, Angus, Simmental, Blue
6	CRV		9,5	2,8	29%	Holstein, Jersey, Fleckvieh, Nelore
7	ST		7,5	5,5	73%	Holstein, Jersey, Angus
8	LIC		4,5	1	22%	Jersey, Holstein
9	GGI (et coop domestiques)		3,5	1	29%	Holstein, Fleckvieh, Angus, Limousin, Simental
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